



Association of Silicon Valley Brokers

Awards by Year Awarded

1976

Commercial Broker of the Year	Buchanan, John	MacMillan, Moore & Buchanan
Industrial Broker of the Year	Davis, Bob	Coldwell Banker Commercial
Industrial Broker of the Year	Stauss, George	Coldwell Banker Commercial
Office Broker of the Year	Castello, Tim	Cushman & Wakefield, Inc.

1977

Industrial Broker of the Year	Chambers, Dennis	Coldwell Banker Commercial
Industrial Broker of the Year	Brand, Michael	Cornish & Carey Commercial

1978

Industrial Broker of the Year	Chambers, Dennis	Coldwell Banker Commercial
Industrial Broker of the Year	Burke, Phil	Cushman & Wakefield, Inc.

1979

Commercial Broker of the Year	Kellenberger, Stephen	Coldwell Banker Commercial
Industrial Broker of the Year	Brand, Michael	Cornish & Carey Commercial

1980

Industrial Broker of the Year	Barbour, Susan	Cornish & Carey Commercial
Office Broker of the Year	Kirst, Wendy	MacMillan, Moore & Buchanan

1981

Hall of Fame	Chambers, Dennis	CPS
Industrial Broker of the Year	Cooper, Dave	Saratoga Investment Company
Office Broker of the Year	Arvay, Drew	Coldwell Banker Commercial
Special Recognition	Puterbaugh, Bill	Grubb & Ellis Company

1982

Hall of Fame	Burke, Phil	Borelli & Burke
Industrial Broker of the Year	Ruiz, Ray	Cornish & Carey Commercial
Office Broker of the Year	Curran, Carol	Coldwell Banker Commercial

Note: Awards for each year are awarded in March of following year.

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Retail Broker of the Year	Buhner, Rich	Coldwell Banker Commercial
1983		
Hall of Fame	Buchanan, John	Macanan Marketing
Industrial Broker of the Year	Macdonald, Chip	CPS
Office Broker of the Year	Tyrell, Stephen	Ashwill/Schneider, Inc.
Office Broker of the Year	Arvay, Drew	Coldwell Banker Commercial
Retail Broker of the Year	Kondo, Fred	Borelli & Burke
Special Recognition	Murphy, Mike	MacMillan, Moore & Buchanan
1984		
Hall of Fame	Curran, Carol	Coldwell Banker Commercial
Industrial Broker of the Year	Pilster, Fred	Cornish & Carey Commercial
Industrial Broker of the Year	Macdonald, Chip	CPS
Investment Broker of the Year	Borelli, Ralph	Borelli & Burke
Office Broker of the Year	Walsh, Bill	Coldwell Banker Commercial
Office Broker of the Year	Michaels, Marne	Coldwell Banker Commercial
Retail Broker of the Year	Meacham, Gil	Meacham/Oettinger, Inc.
Special Recognition	Strauss, George	Coldwell Banker Commercial
1985		
Industrial Broker of the Year	Hoffman, Jeff	Coldwell Banker Commercial
Industrial Broker of the Year	Hillhouse, Kent	CPS
Industrial Broker of the Year	Roberts, Heather	CPS
Investment Broker of the Year	Miller, John	MacMillan, Moore & Buchanan
Office Broker of the Year	Machado, Dave	Blickman Turkus
Retail Broker of the Year	Mackley, Randol	Meacham/Oettinger, Inc.
Special Recognition	Beatty, Bob	Cornish & Carey Commercial
1986		
Industrial Broker of the Year	Michaels, Mike	RES Group
Investment Broker of the Year	Jones, Stanford W.	Marcus & Millichap
Office Broker of the Year	Brady, John	Cooper Brady Commercial
Project Manager of the Year	Mariani, Shirley	Trammell Crow Company

Note: Awards for each year are awarded in March of following year.

Retail Broker of the Year	Randolph, Jim	Fox & Carskadon Commercial
Retail Broker of the Year	Brown, Marilyn	Fox & Carskadon Commercial
Special Recognition	Stanek, Dwayne	Ticor Title Insurance Company

1987

Hall of Fame	Arvay, Drew	Coldwell Banker Commercial
Hall of Fame	Macdonald, Chip	CPS
Hall of Fame	Murphy, Mike	MacMillan, Moore & Buchanan
Industrial/General Broker of the Year	Lange, Bill	Bishop Hawk, Inc.
Industrial/R&D Broker of the Year	Morrison, Susan	Cunningham Associates
Investment Broker of the Year	Gost, Evan	Fox & Carskadon Commercial
Investment Broker of the Year	Roberts, Gary	Fox & Carskadon Commercial
Office/Downtown Broker of the Year	Castello, Jim	Cushman & Wakefield, Inc.
Office/General Broker of the Year	Knauf, Rick	Iloff Thorn & Company
Retail Broker of the Year	Oppenheimer, Jim	Meacham/Oppenheimer, Inc.
Special Mention Industrial R&D	Engles, Bob	Grubb & Ellis Company
Special Mention Industrial R&D	Dwyer, Bob	Grubb & Ellis Company
Special Recognition/Associate	Spear, Cheryl	Ticor Title Insurance Company
Special Recognition/Broker	Biagini, Emo	Biagini Properties
Special Recognition/Broker	Murphy, Tim	Norris Beggs & Simpson

1988

Industrial/General Broker of the Year	Grubb, Bob	J.R. Parrish, Inc.
Industrial/R&D Broker of the Year	Biggar, Michael J	Bishop Hawk, Inc.
Investment Broker of the Year	Lewis, Joe	Cornish & Carey Commercial
Office/Downtown Broker of the Year	Ritchie, Mark H.	Ritchie & Ritchie
Office/Metropolitan Broker of the Year	Boulden, Lauren K.	MacMillan, Moore & Buchanan
Retail Broker of the Year	Brown, Marilyn	Fox & Carskadon Commercial
Retail Broker of the Year	Randolph, Jim	Fox & Carskadon Commercial
Special Recognition/Associate	Waxman, Mark	Waxmon Wool Advertising
Special Recognition/Broker	Davies, S. Gregory	CPS

Note: Awards for each year are awarded in March of following year.

1989

Hall of Fame	Biagini, Emo	Biagini Properties
Hall of Fame	Cooper , Dave	Cooper Brady Commercial
Hall of Fame	Brown, Marilyn	Fox & Carskadon Commercial
Hall of Fame	Randolph, Jim	Fox & Carskadon Commercial
Industrial/General Broker of the Year	Zamudio, Mark	J.R. Parrish, Inc.
Industrial/R&D Broker of the Year	Mahoney, Phil	Cornish & Carey Commercial
Investment Broker of the Year	Lambert, Winston	Winston Lambert Investments
Mike Murphy Award	Cunningham, Tom	Cunningham Associates
Office/Downtown Broker of the Year	Herrington, Judy	Cornish & Carey Commercial
Office/Suburban Broker of the Year	Michaels, Marne	Coldwell Banker Commercial
Retail Broker of the Year	Frazer, Bruce H.	Retail Real Estate Group

1990

Hall of Fame	Brand, Michael	Cornish & Carey Commercial
Industrial/R&D Broker of the Year	Leiker, Craig	Wayne Mascia Associates
Investment Broker of the Year	Byrne, Donn	CPS
Land Broker of the Year	Twardus, Stan	J.R. Parrish, Inc.
Land Broker of the Year	Rowland, Bob	J.R. Parrish, Inc.
Mike Murphy Award	Kirst, Wendy	
Office Broker of the Year	Talbert, Diane	Cornish & Carey Commercial
Retail Broker of the Year	Machado, John	Grubb & Ellis Company

1991

Hall of Fame	McGuigan, Patty	Cornish & Carey Commercial
Industrial Broker of the Year	Cox, Frank	Cornish & Carey Commercial
Office/Downtown Broker of the Year	Daughterly, Scott	J.R. Parrish, Inc.
Office/General Broker of the Year	Talbert, Diane	Cornish & Carey Commercial
R&D Broker of the Year	Biggar, Michael J	Bishop Hawk, Inc.
Retail Broker of the Year	Teeuws, Amanda	Terranomics

1992

Hall of Fame	Blickman, Laurence	Blickman Turkus
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Hall of Fame	Hoffman, Jeff	CB Commercial
Hall of Fame	Lyman, Brad	Cornish & Carey Commercial
Industrial Broker of the Year	Mathisen, Scott	CB Commercial
Investment Broker of the Year	Blickman, Larry	BT Commercial
Multiple Categories Broker of the Year	Rosendin, Mike	Colliers Parrish International
Office Broker of the Year	Talbert, Diane	Cornish & Carey Commercial
R&D Broker of the Year	Scott, Randy	Cornish & Carey Commercial
R&D Broker of the Year	Bergner, Steve	RES Group
Retail Broker of the Year	Machado, John	Grubb & Ellis Company

1993

Industrial Broker of the Year	Zamudio, Mark	Colliers Parrish International
Investment Broker of the Year	Blickman, Larry	BT Commercial
Land Broker of the Year	Chambers, Dennis	CPS
Land Broker of the Year	Roberts, Heather	CPS
Mike Murphy Award	Hillhouse, Kent	CPS
Office Broker of the Year	O'Neill, Ann	CB Commercial
Outstanding Broker of the Year	Mahoney, Phil	Cornish & Carey Commercial
R&D Broker of the Year	Bergner, Steve	RES Group
Retail Broker of the Year	Donovan, George	CB Commercial

1994

Hall of Fame	Mahoney, Phil	Cornish & Carey Commercial
Hall of Fame	Talbert, Diane	Cornish & Carey Commercial
Industrial Broker of the Year	Kovaleski, Jim	Blickman Turkus
Investment Broker of the Year	Blickman, Larry	BT Commercial
Land Broker of the Year	Doyle, Eric	CPS
Mike Murphy Award	Beeger, Jim	Cornish & Carey Commercial
Multiple Categories Broker of the Year	Hoffman, Jeff	CB Commercial
Office Broker of the Year	Lamb, Randy	Cornish & Carey Commercial
R&D Broker of the Year	Scott, Randy	Cornish & Carey Commercial
Retail Broker of the Year	Randolph, Jim	CB Commercial

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1995

Hall of Fame	Reimann, Don	Colliers Parrish International
Hall of Fame	Binsacca, Jim	Cornish & Carey Commercial
Industrial Broker of the Year	Kovaleski, Jim	BT Commercial
Investment Broker of the Year	Blickman, Laurence	BT Commercial
Land Broker of the Year	Brand, Michael	Cornish & Carey Commercial
Mike Murphy Award	Turkus, Barry	BT Commercial
Multiple Categories Broker of the Year	Rosendin, Mike	Colliers Parrish International
Multiple Categories Broker of the Year	Chambers, Dennis	CPS
Office Broker of the Year	Kuiper, Mark	Colliers Parrish International
R&D Broker of the Year	Jonas, David	BT Commercial
Retail Broker of the Year	Randolph, Jim	CB Commercial

1996

Broker of the Year	Biagini, Mark	Biagini Properties
Developer/Owner of the Year		Sobrato Development Companies
Hall of Fame	Jonas, David	BT Commercial
Hall of Fame	Rosendin, Mike	Colliers Parrish International
Hall of Fame	Pilster, Fred	Cornish & Carey Commercial
Hall of Fame	Scott, Randolph	Cornish & Carey Commercial
Hall of Fame	Horton, Bruce	Grubb & Ellis Company
Industrial Broker of the Year	Borgia, Scott	CPS
Investment Broker of the Year	Blickman, Larry	BT Commercial
Land Broker of the Year	Macdonald, Chip	CPS
Multiple Categories Broker of the Year	Mahoney, Phil	Cornish & Carey Commercial
Multiple Categories Broker of the Year	Chambers, Dennis	CPS
Office Broker of the Year	Talbert, Diane	Cornish & Carey Commercial
R&D Broker of the Year	Scott, R. Randolph	Cornish & Carey Commercial
Special Recognition	Seufferlein, Chuck	Cornish & Carey Commercial

1997

Developer/Owner of the Year		Lincoln Property Company
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Hall of Fame	Black, Jeff	Grubb & Ellis Company
Hall of Fame	Leiker, Craig	Wayne Mascia Associates
Industrial Broker of the Year	Kovaleski, Jim	BT Commercial
Investment Broker of the Year	Blickman, Laurence	BT Commercial
Land Broker of the Year	Chambers, Dennis	CPS
Mike Murphy Award	Michaels, Marne	Colliers Parrish International
Multiple Categories Broker of the Year	Chambers, Dennis	CPS
Office Broker of the Year	Koch, Jim	Cushman & Wakefield, Inc.
R&D Broker of the Year	Scott, R. Randolph	Cornish & Carey Commercial
Retail Broker of the Year	Biagini, Mark	Biagini Properties
Rookie Broker of the Year	Fox, Eric	CPS
1998		
Developer/Owner of the Year		Sobrato Development Companies
Hall of Fame	Shannon, Rob	Colliers Parrish International
Hall of Fame	Hallmar, Howie	Cornish & Carey Commercial
Hall of Fame	Troedson, Jack	Cornish & Carey Commercial
Hall of Fame	Davies, Greg	CPS
Hall of Fame	Haugh, Dave	Grubb & Ellis Company
Industrial Broker of the Year	Barnes, Jeff	Colliers Parrish International
Investment Broker of the Year	Blickman, Laurence	BT Commercial
Land Broker of the Year	Chambers, Dennis	CPS
Mike Murphy Award	D'Angelo, Duffy	Colliers Parrish International
Multiple Categories Broker of the Year	Davies, Greg	CPS
Office Broker of the Year	Dallmar, Howie	Cornish & Carey Commercial
R&D Broker of the Year	Scott, Randy	Cornish & Carey Commercial
Retail Broker of the Year	Biagini, Mark	Biagini Properties
Rookie Broker of the Year	Moriarty, Joseph	BT Commercial
1999		
Developer/Owner of the Year		Divco West Group
Hall of Fame	Reilly, Jr., George	CPS

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Hall of Fame	Michaels, Mike	CRESA Partners
Industrial Broker of the Year	Barnes, Jeff	Colliers Parrish International
Investment Broker of the Year	Blickman, Laurence	BT Commercial
Land Broker of the Year	Macdonald, Chip	CPS
Mike Murphy Award	McSwain, Maryanna	CPS
Multiple Categories Broker of the Year	Mahoney, Phil	Cornish & Carey Commercial
Office Broker of the Year	Dallmar, Howie	Cornish & Carey Commercial
R&D Broker of the Year	Scott, Randy	Cornish & Carey Commercial
Retail Broker of the Year	Biagini, Mark	Biagini Properties
Rookie Broker of the Year	Clarens, Donnette	Cornish & Carey Commercial

2000

Developer/Owner of the Year		Tishman Speyer
Hall of Fame	Phillips, Jay	CB Richard Ellis
Hall of Fame	Roley, Sutton	CPS
Hall of Fame	Pace, Steve	CPS
Industrial Broker of the Year	Kovaleski, Jim	BT Commercial
Investment Broker of the Year	Loeswick, Thomas	Colliers International
Land Broker of the Year	Macdonald, Chip	CPS
Mike Murphy Award	Ritchie, Mark	Ritchie Commercial
Multiple Categories Broker of the Year	Mahoney, Phil	Cornish & Carey Commercial
Office Broker of the Year	Daschbach, Mark	Cornish & Carey Commercial
R&D Broker of the Year	Scott, Randy	Cornish & Carey Commercial
Rookie Broker of the Year	Hallgrimson, Erik	CPS

2001

Developer/Owner of the Year		South Bay Development Company
Hall of Fame	Sandlin, David	Colliers International
Hall of Fame	Loeswick, Thomas	Colliers International
Industrial Broker of the Year	Prosser, Scott	Grubb & Ellis Company
Investment Broker of the Year	Blickman, Larry	BT Commercial
Land Broker of the Year	Brand, Michael	Cornish & Carey Commercial

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Mike Murphy Award	Arvay, Drew	BT Commercial
Multiple Categories Broker of the Year	Shannon, Rob	Colliers International
Office Broker of the Year	Dallmar, Howard	Cornish & Carey Commercial
R&D Broker of the Year	Horton, Steve	CPS
Rookie Broker of the Year	McKenna, John	Cornish & Carey Commercial

2002

Developer/Owner of the Year		Equity Office Properties
Hall of Fame	Beeger, Jim	Cornish & Carey Commercial
Industrial Broker of the Year	Zamudio, Mark	Colliers Parrish International
Investment Broker of the Year	Suddjian, Keith	Cornish & Carey Commercial
Land Broker of the Year	Shannon, Rob	Colliers Parrish International
Multiple Categories Broker of the Year	Shannon, Rob	Colliers Parrish International
Office Broker of the Year	Dallmar, Howard	Cornish & Carey Commercial
R&D Broker of the Year	Fox, Eric	CPS
Retail Broker of the Year	Machado, John	Colliers Parrish International
Rookie Broker of the Year	Kumagai, Wayne	Cornish & Carey Commercial

2003

Developer/Owner of the Year		CarrAmerica
Hall of Fame	McMahon, John	Colliers International
Hall of Fame	Nochimson, Jeff	Colliers International
Industrial Broker of the Year	Matteoni, Brian	CB Richard Ellis
Investment Broker of the Year	Loeswick, Thomas	Colliers International
Land Broker of the Year	Martin, Robert	Grubb & Ellis Company
Mike Murphy Award	Lyman, Brad	Cornish & Carey Commercial
Multiple Categories Broker of the Year	Rosendin, Mike	Colliers International
Office Broker of the Year	Dallmar, Howie	Cornish & Carey Commercial
R&D Broker of the Year	Rosendin, Mike	Colliers International
Retail Broker of the Year	Machado, John	Colliers International
Rookie Broker of the Year	Henry, Stephen	Cornish & Carey Commercial

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2004

Developer/Owner of the Year		Equity Office Properties
Hall of Fame	Zamudio, Mark	Colliers International
Hall of Fame	Daschbach, Mark	Cornish & Carey Commercial
Industrial Broker of the Year	Zamudio, Steve	Colliers International
Investment Broker of the Year	Cioth, Greg	Colliers International
Land Broker of the Year	Borelli, Ralph	Borelli Investments
Mike Murphy Award	Engles, Bob	Grubb & Ellis Company
Multiple Categories Broker of the Year	Pace, Steve	CPS
Office Broker of the Year	Dallmar, Howard	Cornish & Carey Commercial
R&D/Office Broker of the Year	Daschbach, Mark	Cornish & Carey Commercial
Retail Broker of the Year	Berry, Sandra	Cornish & Carey Commercial
Rookie Broker of the Year	Machado, Vincent	CB Richard Ellis

2005

Developer/Owner of the Year		Legacy Partners
Hall of Fame	Fordyce, Craig	Colliers International
Hall of Fame	Schmidt, Jim	Cornish & Carey Commercial
Industrial Broker of the Year	Matteoni, Brian	CB Richard Ellis
Investment Broker of the Year	Ziemendorf, Mark	Cornish & Carey Commercial
Land Broker of the Year	Borelli, Ralph	Borelli Investments
Mike Murphy Award	Tsai, Tenny	NAI BT Commercial
Multiple Categories Broker of the Year	Mahoney, Phil	Cornish & Carey Commercial
Office Broker of the Year	Hiebert, David	Cornish & Carey Commercial
R&D/Office Broker of the Year	Thede, David	Cornish & Carey Commercial
Retail Broker of the Year	Machado, John	Colliers International
Rookie Broker of the Year	Kelly, Joe	Colliers International

2006

Developer/Owner of the Year		RREEF
Hall of Fame	Ziemendorf, Mark	Cornish & Carey Commercial
Industrial Broker of the Year	Hofer, Ed	Colliers International

Note: Awards for each year are awarded in March of following year.

Investment Broker of the Year	Doyle, Erik	CB Richard Ellis
Land Broker of the Year	Poncetta, Greg	CB Richard Ellis
Mike Murphy Award	Macdonald, Chip	CPS CORFAC International
Multiple Categories Broker of the Year	Mahoney, Phil	Cornish & Carey Commercial
Office Broker of the Year	Phillips, Jay	Cornish & Carey Commercial
R&D/Office Broker of the Year	Brady, John	CRESA Partners
Retail Broker of the Year	Randolph, Jim	Cornish & Carey Commercial
Rookie Broker of the Year	DeCoite, Jon	CPS CORFAC International

2007

Developer/Owner of the Year		South Bay Development Company
Hall of Fame	Prehm, Marshall Steven	Colliers International
Hall of Fame	Suddjian, Keith	Cornish & Carey Commercial
Industrial Broker of the Year	Bell, Rick	Cornish & Carey Commercial
Investment Broker of the Year	Doyle, Erik	CB Richard Ellis
Land Broker of the Year	Mahoney, Phil	Cornish & Carey Commercial
Mike Murphy Award	Seiden, Gary	Ritchie Commercial
Multiple Categories Broker of the Year	Mahoney, Phil	Cornish & Carey Commercial
Office Broker of the Year	Dallmar, Howard	Cornish & Carey Commercial
R&D/Office Broker of the Year	Mahoney, Phil	Cornish & Carey Commercial
Retail Broker of the Year	Machado, John	Colliers International
Rookie Broker of the Year	Henderson, Jeffrey	CB Richard Ellis

2008

Developer/Owner of the Year		South Bay Development Company
Hall of Fame	Machado, John	Colliers International
Hall of Fame	Gabrielson, Randy	Cornish & Carey Commercial
Industrial Broker of the Year	Inguagiato, Jerry	CB Richard Ellis
Investment Broker of the Year	Suddjian, Keith	Cornish & Carey Commercial
Land Broker of the Year	Benevento, Mike	CB Richard Ellis
Mike Murphy Award	Scuncio, Joe	Grubb & Ellis Company
Multiple Categories Broker of the Year	Ingwers, Rick	Cushman & Wakefield

Note: Awards for each year are awarded in March of following year.

Office Broker of the Year	Dallmar, Howie	Cornish & Carey Commercial
R&D/Office Broker of the Year	Abarta, Jim	Colliers International
Retail Broker of the Year	Machado, John	Colliers International
Rookie Broker of the Year	Smith, Boyd	NAI BT Commercial

2009

Deal of the Year		Solyndra
Developer/Owner of the Year		Hunter Storm Properties
Hall of Fame	Taylor, Tom	CB Richard Ellis
Hall of Fame	von Thaden, Gregg	Colliers International
Hall of Fame	Kovaleski, Jim	NAI BT Commercial
Industrial Broker of the Year	Matteoni, Brian	CB Richard Ellis
Investment Broker of the Year	Rogers, Brad	Cushman & Wakefield
Land Broker of the Year	Russell, Mark	CB Richard Ellis
Mike Murphy Award	Mascia, Wayne	GVA Kidder Matthews
Multiple Categories Broker of the Year	Rosendin, Mike	Colliers International
Office Broker of the Year	Gabrielson, Randy	Cornish & Carey Commercial
R&D/Office Broker of the Year	von Thaden, Gregg	Colliers International
Retail Broker of the Year	Machado, John	Colliers International
Rookie Broker of the Year	Scott, Vincent	CB Richard Ellis

2010

Deal of the Year - Lease		PWC lease of 488 Almaden
Deal of the Year - Sale		NUMMI land sales in Fremont
Developer/Owner of the Year		Equity Office Properties
Hall of Fame	Horton, Steve	Cassidy Turley CPS
Hall of Fame	Arnautou, Phil	Colliers International
Industrial Broker of the Year	Shannon, Rob	CB Richard Ellis
Investment Broker of the Year	Suddjian, Keith	Cornish & Carey NKF
Land Broker of the Year	Steinbock, Bob	CB Richard Ellis
Mike Murphy Award	Yandle, John	Cornish & Carey NKF
Multiple Categories Broker of the Year	Mahoney, Phil	Cornish & Carey NKF

Note: Awards for each year are awarded in March of following year.

Office Broker of the Year	Mahoney, Phil	Cornish & Carey NKF
R&D/Office Broker of the Year	Arrillaga, Jeff	Cornish & Carey NKF
Retail Broker of the Year	Machado, John	Colliers International
Rookie Broker of the Year	Moul, Kevin	Colliers International

2011

Deal of the Year - Sale		Vmware Purchase in Stanford Rese
Developer/Owner of the Year		Jay Paul Company
Hall of Fame	Gibson, Steve	Colliers International
Hall of Fame	D'Angelo, Duffy	Colliers International
Industrial Broker of the Year	Prosser, Scott	CBRE
Investment Broker of the Year	Moriarty, Joseph	CBRE
Land Broker of the Year (Tie)	Russell, Mark	CBRE
Land Broker of the Year (Tie)	Poncetta, Greg	CBRE
Multiple Categories Broker of the Year	Mahoney, Phil	Cornish & Carey NKF
Office Broker of the Year	Mahoney, Phil	Cornish & Carey NKF
R&D/Office Broker of the Year (Tie)	Horton, Steve	Cassidy Turley
R&D/Office Broker of the Year (Tie)	Dallmar, Howard	Cornish & Carey NKF
Retail Broker of the Year	Machado, John	Colliers International
Rookie Broker of the Year	Forcier, Jason	Cornish & Carey NKF

2012

Deal of the Year - Sale		The Mission West Sale to Divco/TP
Developer/Owner of the Year		The Irvine Company
Hall of Fame	Connor, Mike	Cassidy Turley
Hall of Fame	Arrillaga, Jeff	Cornish & Carey NKF
Industrial Broker of the Year	Hofer, Ed	Colliers International
Investment Broker of the Year	Moriarty, Joseph	CBRE
Land Broker of the Year (Tie)	Russell, Mark	CBRE
Land Broker of the Year (Tie)	Poncetta, Greg	CBRE
Mike Murphy Award	Beaubien, Fred	Cushman & Wakefield
Multiple Categories Broker of the Year	Steinbock, Bob	CBRE

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Office Broker of the Year	Mahoney, Phil	Cornish & Carey NKF
R&D/Office Broker of the Year	Steinbock, Bob	CBRE
Retail Broker of the Year	Machado, John	Colliers International
Rookie Broker of the Year	Taylor, Brett	Colliers International

2013

Deal of the Year - Sale		Seagate Purchase of Former Solynd
Developer/Owner of the Year		Irvine Company Office Properties
Hall of Fame	Marent, Christian	CBRE
Hall of Fame	Hamilton, Joe	Cornish & Carey Commercial
Industrial Broker of the Year	Prosser, Scott	CBRE
Investment Broker of the Year	Moriarty, Joseph	CBRE
Land Broker of the Year	Rowland, Robert	Colliers International
Mike Murphy Award	Fredericks, Jeff	Colliers International
Multiple Categories Broker of the Year	Schmidt, Mark	CBRE
Office Broker of the Year (Tie)	Houston, Jeff	CBRE
Office Broker of the Year (Tie)	Mahoney, Phil	Cornish & Carey Commercial
R&D/Office Broker of the Year	Schmidt, Mark	CBRE
Retail Broker of the Year	O'Carroll, Sean	Cornish & Carey Commercial
Rookie Broker of the Year	Taylor, Matt	CBRE

2014

Deal of the Year		Jay Paul Company / Google
Developer/Owner of the Year		Jay Paul Company
Hall of Fame	Hofer, Ed	Colliers International
Hall of Fame	Jenab, Kalil	DTZ
Industrial Broker of the Year	Shannon, Rob	CBRE
Investment Broker of the Year	Moriarty, Joseph	CBRE
Land Broker of the Year (Tie)	Russell, Mark	CBRE
Land Broker of the Year (Tie)	Poncetta, Greg	CBRE
Mike Murphy Award	Hillhouse, Kent	DTZ
Multiple Categories Broker of the Year	Mahoney, Phil	Newmark Cornish & Carey

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Office Broker of the Year	Houston, Jeff	CBRE
R&D/Office Broker of the Year	Mahoney, Phil	Newmark Cornish & Carey
Retail Broker of the Year	Machado, John	Colliers International
Rookie Broker of the Year	Suddjian, Michelle	Newmark Cornish & Carey
2015		
Deal of the Year		Apple North San Jose Acquisitions
Deal of the Year		Palo Alto Networks Lease in Santa
Developer/Owner of the Year		Lane Partners
Hall of Fame	Schmidt, Dave	Colliers International
Hall of Fame	Beatty, Todd	Cushman & Wakefield
Industrial Broker of the Year	Sutherland, Chip	CBRE
Investment Broker of the Year	Fox, Eric	Cushman & Wakefield
Land Broker of the Year	Steinbock, Bob	CBRE
Multiple Categories Broker of the Year	Horton, Steve	Cushman & Wakefield
Office Broker of the Year	Horton, Steve	Cushman & Wakefield
R&D/Office Broker of the Year	Houston, Jeff	CBRE
Retail Broker of the Year	Chung, James	Cushman & Wakefield
Rookie Broker of the Year	Portal, Kyle	Colliers International
2016		
Deal of the Year		Google/LinkedIn Property Swap
Developer/Owner of the Year		South Bay Development Company
Hall of Fame	Houston, Jeff	CBRE
Hall of Fame	Rowland, Bob	Colliers International
Industrial Broker of the Year	Sutherland, Chip	CBRE
Investment Broker of the Year	Prosser, Scott	CBRE
Land Broker of the Year	Hallgrimson, Erik	Cushman & Wakefield
Mike Murphy Award	Lewis, Joe	Orchard Properties
Multiple Categories Broker of the Year	Mahoney, Phil	Newmark Cornish & Carey
Office Broker of the Year	Mahoney, Phil	Newmark Cornish & Carey
R&D/Office Broker of the Year	Houston, Jeff	CBRE

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Retail Broker of the Year	Chung, James	Cushman & Wakefield
Rookie Broker of the Year	Bennette, Greg	Cushman & Wakefield

2017

Deal of the Year		Google Downtown San Jose - Tram
Developer/Owner of the Year		Irvine Company Office Properties
Hall of Fame	Moriarty, Joe	CBRE
Hall of Fame	Ritchie, Mark	Ritchie Commercial
Industrial Broker of the Year	Sutherland, Chip	CBRE
Investment Broker of the Year (Tie)	Prosser, Scott	CBRE
Investment Broker of the Year (Tie)	Moriarty, Joe	CBRE
Land Broker of the Year	Sutherland, Chip	CBRE
Most Listings Broker of the Year	Gregory, Susan	Colliers International
Most Procuring Broker of the Year	Sutherland, Chip	CBRE
Multi-Family Broker of the Year	Sung, Don	Colliers International
Multiple Categories Broker of the Year	Sutherland, Chip	CBRE
Office Broker of the Year	Dallmar, Howard	Newmark Knight Frank
R&D/Office Broker of the Year	Horton, Steve	Cushman & Wakefield
Retail Broker of the Year	Machado, John	Colliers International
Rookie Broker of the Year	Taylor, Robbie	CBRE

2018

Deal of the Year		City View Plaza, Downtown San Jos
Developer of the Year		Jay Paul Company
Hall of Fame	Prosser, Scott	CBRE
Hall of Fame	Gregory, Susan	Colliers International
Industrial Broker of the Year	Sutherland, Chip	CBRE
Investment Broker of the Year	Najera, Edmund	Newmark Knight Frank Capital Mark
Land Broker of the Year	Hansen, Gary	Cushman & Wakefield
Most Listings Broker of the Year	Gregory, Susan	Colliers International
Most Procuring Broker of the Year	Hallgrimson, Erik	Cushman & Wakefield
Multi-Family Broker of the Year	Henry, Brian	Newmark Knight Frank

Note: Awards for each year are awarded in March of following year.

Multiple Categories Broker of the Year	Mahoney, Phil	Newmark Knight Frank
Office Broker of the Year	Mahoney, Phil	Newmark Knight Frank
R&D/Office Broker of the year	Horton, Steve	Cushman & Wakefield
Retail Broker of the year	Machado, John	Colliers International
Rookie Broker of the Year	Lageman, Alex	Cushman & Wakefield

2019

Deal of the Year		The Verizon Sale and Leases
Developer of the Year		Hunter Storm
Hall of Fame	Steinbock, Bob	CBRE
Hall of Fame	Fox, Eric	Cushman & Wakefield
Industrial Broker of the Year	Sutherland, Chip	CBRE
Industrial Procuring Broker of the Year	Stephenson, Walt	Cushman & Wakefield
Investment Broker of the Year (Tie)	Prosser, Scott	CBRE
Investment Broker of the Year (Tie)	Moriarty, Joe	CBRE
Land Broker of the Year	Mahoney, Phil	Newmark Knight Frank
Michael Murphy Award		The Sobrato Organization
Most Listings Broker of the Year	Thompson, Mike	Cushman & Wakefield
Most Procuring Broker of the Year	Thompson, Mike	Cushman & Wakefield
Multi-Family Broker of the Year	Henry, Brian	Newmark Knight Frank
Multiple Categories Broker of the Year	Mahoney, Phil	Newmark Knight Frank
R&D/Office Listing Broker of the Year	Horton, Steve	Cushman & Wakefield
R&D/Office Procuring Broker of the Year	Houston, Jeff	CBRE
Retail Broker of the Year	Machado, John	Colliers International
Rookie of the Year	Lyman, Carter	Newmark Knight Frank

2020

Industrial Listing Broker of the Year	Sutherland, Chip	CBRE
Industrial Procuring Broker of the Year	Shepherd, Chris	CBRE
Investment Broker of the Year (Tie)	Prosser, Scott	CBRE
Investment Broker of the Year (Tie)	Moriarty, Joe	CBRE
Land Broker of the Year	Matteoni, Brian	CBRE

Note: Awards for each year are awarded in March of following year.

Most Listings Broker of the Year	Thompson, Mike	Cushman & Wakefield
Most Procuring Broker of the Year	Thompson, Mike	Cushman & Wakefield
Multiple Categories Broker of the Year	Sutherland, Chip	CBRE
R&D/Office Listing Broker of the Year	Scott, Vincent	CBRE
R&D/Office Procuring Broker of the Year	Tsai, Tenny	Cushman & Wakefield
Retail Broker of the Year	Machado, John	Colliers
Rookie of the Year	Teel, Jon	CBRE

2021

Deal of the Year		NetApp
Developer of the Year		Irvine Company
Hall of Fame	Hallgrimson, Erik	Cushman & Wakefield
Hall of Fame	Mathisen, Scott	JLL
Industrial Listing Broker of the Year	Sutherland, Chip	CBRE
Industrial Procuring Broker of the Year	Sutherland, Chip	CBRE
Investment Broker of the Year (Tie)	Moriarty, Joe	CBRE
Investment Broker of the Year (Tie)	Prosser, Scott	CBRE
Investment Broker of the Year (Tie)	Najera, Edmund	Newmark
Land Broker of the Year	Machado, Vince	CBRE
Most Listings Broker of the Year	Thompson, Mike	Cushman & Wakefield
Most Procuring Broker of the Year	Thompson, Mike	Cushman & Wakefield
Multiple Categories Broker of the Year	Sutherland, Chip	CBRE
R&D/Office Listing Broker of the Year	Horton, Steve	Cushman & Wakefield
R&D/Office Procuring Broker of the Year	Jenab, Kalil	Cushman & Wakefield
Retail Broker of the Year	Machado, John	Colliers
Rookie of the Year	McSweeney, Joey	CBRE

Note: Awards for each year are awarded in March of following year.