



Association of Silicon Valley Brokers

Awards by Award Title

Broker of the Year

1996 Biagini, Mark Biagini Properties

Commercial Broker of the Year

1976 Buchanan, John MacMillan, Moore & Buchanan

1979 Kellenberger, Stephen Coldwell Banker Commercial

Deal of the Year

2009 Solyndra

2014 Jay Paul Company / Google

2015 Palo Alto Networks Lease in Santa

2015 Apple North San Jose Acquisitions

2016 Google/LinkedIn Property Swap

2017 Google Downtown San Jose - Tram

Deal of the Year - Lease

2010 PWC lease of 488 Almaden

Deal of the Year - Sale

2010 NUMMI land sales in Fremont

2011 Vmware Purchase in Stanford Rese

2012 The Mission West Sale to Divco/TP

2013 Seagate Purchase of Former Solynd

Developer/Owner of the Year

1996 Sobrato Development Companies

1997 Lincoln Property Company

1998 Sobrato Development Companies

1999 Divco West Group

2000 Tishman Speyer

2001 South Bay Development Company

2002 Equity Office Properties

2003	CarrAmerica
2004	Equity Office Properties
2005	Legacy Partners
2006	RREEF
2007	South Bay Development Company
2008	South Bay Development Company
2009	Hunter Storm Properties
2010	Equity Office Properties
2011	Jay Paul Company
2012	The Irvine Company
2013	Irvine Company Office Properties
2014	Jay Paul Company
2015	Lane Partners
2016	South Bay Development Company
2017	Irvine Company Office Properties

Hall of Fame

1981	Chambers, Dennis	CPS
1982	Burke, Phil	Borelli & Burke
1983	Buchanan, John	Macanan Marketing
1984	Curran, Carol	Coldwell Banker Commercial
1987	Macdonald, Chip	CPS
1987	Arvay, Drew	Coldwell Banker Commercial
1987	Murphy, Mike	MacMillan, Moore & Buchanan
1989	Brown, Marilyn	Fox & Carskadon Commercial
1989	Randolph, Jim	Fox & Carskadon Commercial
1989	Biagini, Emo	Biagini Properties
1989	Cooper , Dave	Cooper Brady Commercial
1990	Brand, Michael	Cornish & Carey Commercial
1991	McGuigan, Patty	Cornish & Carey Commercial
1992	Hoffman, Jeff	CB Commercial

1992	Lyman, Brad	Cornish & Carey Commercial
1992	Blickman, Laurence	Blickman Turkus
1994	Talbert, Diane	Cornish & Carey Commercial
1994	Mahoney, Phil	Cornish & Carey Commercial
1995	Binsacca, Jim	Cornish & Carey Commercial
1995	Reimann, Don	Colliers Parrish International
1996	Rosendin, Mike	Colliers Parrish International
1996	Jonas, David	BT Commercial
1996	Horton, Bruce	Grubb & Ellis Company
1996	Pilster, Fred	Cornish & Carey Commercial
1996	Scott, Randolph	Cornish & Carey Commercial
1997	Black, Jeff	Grubb & Ellis Company
1997	Leiker, Craig	Wayne Mascia Associates
1998	Hallmar, Howie	Cornish & Carey Commercial
1998	Shannon, Rob	Colliers Parrish International
1998	Haugh, Dave	Grubb & Ellis Company
1998	Davies, Greg	CPS
1998	Troedson, Jack	Cornish & Carey Commercial
1999	Michaels, Mike	CRESA Partners
1999	Reilly, Jr., George	CPS
2000	Phillips, Jay	CB Richard Ellis
2000	Pace, Steve	CPS
2000	Roley, Sutton	CPS
2001	Loeswick, Thomas	Colliers International
2001	Sandlin, David	Colliers International
2002	Beeger, Jim	Cornish & Carey Commercial
2003	Nochimson, Jeff	Colliers International
2003	McMahon, John	Colliers International
2004	Zamudio, Mark	Colliers International
2004	Daschbach, Mark	Cornish & Carey Commercial

2005	Fordyce, Craig	Colliers International
2005	Schmidt, Jim	Cornish & Carey Commercial
2006	Ziemendorf, Mark	Cornish & Carey Commercial
2007	Prehm, Marshall Steven	Colliers International
2007	Suddjian, Keith	Cornish & Carey Commercial
2008	Machado, John	Colliers International
2008	Gabrielson, Randy	Cornish & Carey Commercial
2009	Kovaleski, Jim	NAI BT Commercial
2009	von Thaden, Gregg	Colliers International
2009	Taylor, Tom	CB Richard Ellis
2010	Horton, Steve	Cassidy Turley CPS
2010	Arnautou, Phil	Colliers International
2011	Gibson, Steve	Colliers International
2011	D'Angelo, Duffy	Colliers International
2012	Connor, Mike	Cassidy Turley
2012	Arrillaga, Jeff	Cornish & Carey NKF
2013	Hamilton, Joe	Cornish & Carey Commercial
2013	Marent, Christian	CBRE
2014	Jenab, Kalil	DTZ
2014	Hofer, Ed	Colliers International
2015	Beatty, Todd	Cushman & Wakefield
2015	Schmidt, Dave	Colliers International
2016	Houston, Jeff	CBRE
2016	Rowland, Bob	Colliers International
2017	Moriarty, Joe	CBRE
2017	Ritchie, Mark	Ritchie Commercial

Industrial Broker of the Year

1976	Davis, Bob	Coldwell Banker Commercial
1976	Stauss, George	Coldwell Banker Commercial
1977	Brand, Michael	Cornish & Carey Commercial

1977	Chambers, Dennis	Coldwell Banker Commercial
1978	Chambers, Dennis	Coldwell Banker Commercial
1978	Burke, Phil	Cushman & Wakefield, Inc.
1979	Brand, Michael	Cornish & Carey Commercial
1980	Barbour, Susan	Cornish & Carey Commercial
1981	Cooper , Dave	Saratoga Investment Company
1982	Ruiz, Ray	Cornish & Carey Commercial
1983	Macdonald, Chip	CPS
1984	Pilster, Fred	Cornish & Carey Commercial
1984	Macdonald, Chip	CPS
1985	Hillhouse, Kent	CPS
1985	Roberts, Heather	CPS
1985	Hoffman, Jeff	Coldwell Banker Commercial
1986	Michaels, Mike	RES Group
1991	Cox, Frank	Cornish & Carey Commercial
1992	Mathisen, Scott	CB Commercial
1993	Zamudio, Mark	Colliers Parrish International
1994	Kovaleski, Jim	Blickman Turkus
1995	Kovaleski, Jim	BT Commercial
1996	Borgia, Scott	CPS
1997	Kovaleski, Jim	BT Commercial
1998	Barnes, Jeff	Colliers Parrish International
1999	Barnes, Jeff	Colliers Parrish International
2000	Kovaleski, Jim	BT Commercial
2001	Prosser, Scott	Grubb & Ellis Company
2002	Zamudio, Mark	Colliers Parrish International
2003	Matteoni, Brian	CB Richard Ellis
2004	Zamudio, Steve	Colliers International
2005	Matteoni, Brian	CB Richard Ellis
2006	Hofer, Ed	Colliers International

2007	Bell, Rick	Cornish & Carey Commercial
2008	Inguagiato, Jerry	CB Richard Ellis
2009	Matteoni, Brian	CB Richard Ellis
2010	Shannon, Rob	CB Richard Ellis
2011	Prosser, Scott	CBRE
2012	Hofer, Ed	Colliers International
2013	Prosser, Scott	CBRE
2014	Shannon, Rob	CBRE
2015	Sutherland, Chip	CBRE
2016	Sutherland, Chip	CBRE
2017	Sutherland, Chip	CBRE

Industrial/General Broker of the Year

1987	Lange, Bill	Bishop Hawk, Inc.
1988	Grubb, Bob	J.R. Parrish, Inc.
1989	Zamudio, Mark	J.R. Parrish, Inc.

Industrial/R&D Broker of the Year

1987	Morrison, Susan	Cunningham Associates
1988	Biggar, Michael J	Bishop Hawk, Inc.
1989	Mahoney, Phil	Cornish & Carey Commercial
1990	Leiker, Craig	Wayne Mascia Associates

Investment Broker of the Year

1984	Borelli, Ralph	Borelli & Burke
1985	Miller, John	MacMillan, Moore & Buchanan
1986	Jones, Stanford W.	Marcus & Millichap
1987	Roberts, Gary	Fox & Carskadon Commercial
1987	Gost, Evan	Fox & Carskadon Commercial
1988	Lewis, Joe	Cornish & Carey Commercial
1989	Lambert, Winston	Winston Lambert Investments
1990	Byrne, Donn	CPS
1992	Blickman, Larry	BT Commercial

1993	Blickman, Larry	BT Commercial
1994	Blickman, Larry	BT Commercial
1995	Blickman, Laurence	BT Commercial
1996	Blickman, Larry	BT Commercial
1997	Blickman, Laurence	BT Commercial
1998	Blickman, Laurence	BT Commercial
1999	Blickman, Laurence	BT Commercial
2000	Loeswick, Thomas	Colliers International
2001	Blickman, Larry	BT Commercial
2002	Suddjian, Keith	Cornish & Carey Commercial
2003	Loeswick, Thomas	Colliers International
2004	Cioth, Greg	Colliers International
2005	Ziemendorf, Mark	Cornish & Carey Commercial
2006	Doyle, Erik	CB Richard Ellis
2007	Doyle, Erik	CB Richard Ellis
2008	Suddjian, Keith	Cornish & Carey Commercial
2009	Rogers, Brad	Cushman & Wakefield
2010	Suddjian, Keith	Cornish & Carey NKF
2011	Moriarty, Joseph	CBRE
2012	Moriarty, Joseph	CBRE
2013	Moriarty, Joseph	CBRE
2014	Moriarty, Joseph	CBRE
2015	Fox, Eric	Cushman & Wakefield
2016	Prosser, Scott	CBRE

Investment Broker of the Year (Tie)

2017	Prosser, Scott	CBRE
2017	Moriarty, Joe	CBRE

Land Broker of the Year

1990	Rowland, Bob	J.R. Parrish, Inc.
1990	Twardus, Stan	J.R. Parrish, Inc.

1993	Chambers, Dennis	CPS
1993	Roberts, Heather	CPS
1994	Doyle, Eric	CPS
1995	Brand, Michael	Cornish & Carey Commercial
1996	Macdonald, Chip	CPS
1997	Chambers, Dennis	CPS
1998	Chambers, Dennis	CPS
1999	Macdonald, Chip	CPS
2000	Macdonald, Chip	CPS
2001	Brand, Michael	Cornish & Carey Commercial
2002	Shannon, Rob	Colliers Parrish International
2003	Martin, Robert	Grubb & Ellis Company
2004	Borelli, Ralph	Borelli Investments
2005	Borelli, Ralph	Borelli Investments
2006	Poncetta, Greg	CB Richard Ellis
2007	Mahoney, Phil	Cornish & Carey Commercial
2008	Benevento, Mike	CB Richard Ellis
2009	Russell, Mark	CB Richard Ellis
2010	Steinbock, Bob	CB Richard Ellis
2013	Rowland, Robert	Colliers International
2015	Steinbock, Bob	CBRE
2016	Hallgrimson, Erik	Cushman & Wakefield
2017	Sutherland, Chip	CBRE

Land Broker of the Year (Tie)

2011	Poncetta, Greg	CBRE
2011	Russell, Mark	CBRE
2012	Russell, Mark	CBRE
2012	Poncetta, Greg	CBRE
2014	Poncetta, Greg	CBRE
2014	Russell, Mark	CBRE

Mike Murphy Award

1989	Cunningham, Tom	Cunningham Associates
1990	Kirst, Wendy	
1993	Hillhouse, Kent	CPS
1994	Beeger, Jim	Cornish & Carey Commercial
1995	Turkus, Barry	BT Commercial
1997	Michaels, Marne	Colliers Parrish International
1998	D'Angelo, Duffy	Colliers Parrish International
1999	McSwain, Maryanna	CPS
2000	Ritchie, Mark	Ritchie Commercial
2001	Arvay, Drew	BT Commercial
2003	Lyman, Brad	Cornish & Carey Commercial
2004	Engles, Bob	Grubb & Ellis Company
2005	Tsai, Tenny	NAI BT Commercial
2006	Macdonald, Chip	CPS CORFAC International
2007	Seiden, Gary	Ritchie Commercial
2008	Scuncio, Joe	Grubb & Ellis Company
2009	Mascia, Wayne	GVA Kidder Matthews
2010	Yandle, John	Cornish & Carey NKF
2012	Beaubien, Fred	Cushman & Wakefield
2013	Fredericks, Jeff	Colliers International
2014	Hillhouse, Kent	DTZ
2016	Lewis, Joe	Orchard Properties

Most Listings Broker of the Year

2017	Gregory, Susan	Colliers International
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Most Procuring Broker of the Year

2017	Sutherland, Chip	CBRE
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Multi-Family Broker of the Year

2017	Sung, Don	Colliers International
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Multiple Categories Broker of the Year

1992	Rosendin, Mike	Colliers Parrish International
1994	Hoffman, Jeff	CB Commercial
1995	Chambers, Dennis	CPS
1995	Rosendin, Mike	Colliers Parrish International
1996	Chambers, Dennis	CPS
1996	Mahoney, Phil	Cornish & Carey Commercial
1997	Chambers, Dennis	CPS
1998	Davies, Greg	CPS
1999	Mahoney, Phil	Cornish & Carey Commercial
2000	Mahoney, Phil	Cornish & Carey Commercial
2001	Shannon, Rob	Colliers International
2002	Shannon, Rob	Colliers Parrish International
2003	Rosendin, Mike	Colliers International
2004	Pace, Steve	CPS
2005	Mahoney, Phil	Cornish & Carey Commercial
2006	Mahoney, Phil	Cornish & Carey Commercial
2007	Mahoney, Phil	Cornish & Carey Commercial
2008	Ingwiers, Rick	Cushman & Wakefield
2009	Rosendin, Mike	Colliers International
2010	Mahoney, Phil	Cornish & Carey NKF
2011	Mahoney, Phil	Cornish & Carey NKF
2012	Steinbock, Bob	CBRE
2013	Schmidt, Mark	CBRE
2014	Mahoney, Phil	Newmark Cornish & Carey
2015	Horton, Steve	Cushman & Wakefield
2016	Mahoney, Phil	Newmark Cornish & Carey
2017	Sutherland, Chip	CBRE

Office Broker of the Year

1976	Castello, Tim	Cushman & Wakefield, Inc.
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1980	Kirst, Wendy	MacMillan, Moore & Buchanan
1981	Arvay, Drew	Coldwell Banker Commercial
1982	Curran, Carol	Coldwell Banker Commercial
1983	Tyrell, Stephen	Ashwill/Schneider, Inc.
1983	Arvay, Drew	Coldwell Banker Commercial
1984	Michaels, Marne	Coldwell Banker Commercial
1984	Walsh, Bill	Coldwell Banker Commercial
1985	Machado, Dave	Blickman Turkus
1986	Brady, John	Cooper Brady Commercial
1990	Talbert, Diane	Cornish & Carey Commercial
1992	Talbert, Diane	Cornish & Carey Commercial
1993	O'Neill, Ann	CB Commercial
1994	Lamb, Randy	Cornish & Carey Commercial
1995	Kuiper, Mark	Colliers Parrish International
1996	Talbert, Diane	Cornish & Carey Commercial
1997	Koch, Jim	Cushman & Wakefield, Inc.
1998	Dallmar, Howie	Cornish & Carey Commercial
1999	Dallmar, Howie	Cornish & Carey Commercial
2000	Daschbach, Mark	Cornish & Carey Commercial
2001	Dallmar, Howard	Cornish & Carey Commercial
2002	Dallmar, Howard	Cornish & Carey Commercial
2003	Dallmar, Howie	Cornish & Carey Commercial
2004	Dallmar, Howard	Cornish & Carey Commercial
2005	Hiebert, David	Cornish & Carey Commercial
2006	Phillips, Jay	Cornish & Carey Commercial
2007	Dallmar, Howard	Cornish & Carey Commercial
2008	Dallmar, Howie	Cornish & Carey Commercial
2009	Gabrielson, Randy	Cornish & Carey Commercial
2010	Mahoney, Phil	Cornish & Carey NKF
2011	Mahoney, Phil	Cornish & Carey NKF

2012	Mahoney, Phil	Cornish & Carey NKF
2014	Houston, Jeff	CBRE
2015	Horton, Steve	Cushman & Wakefield
2016	Mahoney, Phil	Newmark Cornish & Carey
2017	Dallmar, Howard	Newmark Knight Frank
Office Broker of the Year (Tie)		
2013	Mahoney, Phil	Cornish & Carey Commercial
2013	Houston, Jeff	CBRE
Office/Downtown Broker of the Year		
1987	Castello, Jim	Cushman & Wakefield, Inc.
1988	Ritchie, Mark H.	Ritchie & Ritchie
1989	Herrington, Judy	Cornish & Carey Commercial
1991	Daughterly, Scott	J.R. Parrish, Inc.
Office/General Broker of the Year		
1987	Knauf, Rick	Illiff Thorn & Company
1991	Talbert, Diane	Cornish & Carey Commercial
Office/Metropolitan Broker of the Year		
1988	Boulden, Laureen K.	MacMillan, Moore & Buchanan
Office/Suburban Broker of the Year		
1989	Michaels, Marne	Coldwell Banker Commercial
Outstanding Broker of the Year		
1993	Mahoney, Phil	Cornish & Carey Commercial
Project Manager of the Year		
1986	Mariani, Shirley	Trammell Crow Company
R&D Broker of the Year		
1991	Biggar, Michael J	Bishop Hawk, Inc.
1992	Scott, Randy	Cornish & Carey Commercial
1992	Bergner, Steve	RES Group
1993	Bergner, Steve	RES Group
1994	Scott, Randy	Cornish & Carey Commercial

1995	Jonas, David	BT Commercial
1996	Scott, R. Randolph	Cornish & Carey Commercial
1997	Scott, R. Randolph	Cornish & Carey Commercial
1998	Scott, Randy	Cornish & Carey Commercial
1999	Scott, Randy	Cornish & Carey Commercial
2000	Scott, Randy	Cornish & Carey Commercial
2001	Horton, Steve	CPS
2002	Fox, Eric	CPS
2003	Rosendin, Mike	Colliers International

R&D/Office Broker of the Year

2004	Daschbach, Mark	Cornish & Carey Commercial
2005	Thede, David	Cornish & Carey Commercial
2006	Brady, John	CRESA Partners
2007	Mahoney, Phil	Cornish & Carey Commercial
2008	Abarta, Jim	Colliers International
2009	von Thaden, Gregg	Colliers International
2010	Arrillaga, Jeff	Cornish & Carey NKF
2012	Steinbock, Bob	CBRE
2013	Schmidt, Mark	CBRE
2014	Mahoney, Phil	Newmark Cornish & Carey
2015	Houston, Jeff	CBRE
2016	Houston, Jeff	CBRE
2017	Horton, Steve	Cushman & Wakefield

R&D/Office Broker of the Year (Tie)

2011	Horton, Steve	Cassidy Turley
2011	Dallmar, Howard	Cornish & Carey NKF

Retail Broker of the Year

1982	Buhner, Rich	Coldwell Banker Commercial
1983	Kondo, Fred	Borelli & Burke
1984	Meacham, Gil	Meacham/Oettinger, Inc.

1985	Mackley, Randol	Meacham/Oettinger, Inc.
1986	Randolph, Jim	Fox & Carskadon Commercial
1986	Brown, Marilyn	Fox & Carskadon Commercial
1987	Oppenheimer, Jim	Meacham/Oppenheimer, Inc.
1988	Randolph, Jim	Fox & Carskadon Commercial
1988	Brown, Marilyn	Fox & Carskadon Commercial
1989	Frazer, Bruce H.	Retail Real Estate Group
1990	Machado, John	Grubb & Ellis Company
1991	Teeuws, Amanda	Terranomics
1992	Machado, John	Grubb & Ellis Company
1993	Donovan, George	CB Commercial
1994	Randolph, Jim	CB Commercial
1995	Randolph, Jim	CB Commercial
1997	Biagini, Mark	Biagini Properties
1998	Biagini, Mark	Biagini Properties
1999	Biagini, Mark	Biagini Properties
2002	Machado, John	Colliers Parrish International
2003	Machado, John	Colliers International
2004	Berry, Sandra	Cornish & Carey Commercial
2005	Machado, John	Colliers International
2006	Randolph, Jim	Cornish & Carey Commercial
2007	Machado, John	Colliers International
2008	Machado, John	Colliers International
2009	Machado, John	Colliers International
2010	Machado, John	Colliers International
2011	Machado, John	Colliers International
2012	Machado, John	Colliers International
2013	O'Carroll, Sean	Cornish & Carey Commercial
2014	Machado, John	Colliers International
2015	Chung, James	Cushman & Wakefield

2016	Chung, James	Cushman & Wakefield
2017	Machado, John	Colliers International

Rookie Broker of the Year

1997	Fox, Eric	CPS
1998	Moriarty, Joseph	BT Commercial
1999	Clarens, Donnette	Cornish & Carey Commercial
2000	Hallgrimson, Erik	CPS
2001	McKenna, John	Cornish & Carey Commercial
2002	Kumagai, Wayne	Cornish & Carey Commercial
2003	Henry, Stephen	Cornish & Carey Commercial
2004	Machado, Vincent	CB Richard Ellis
2005	Kelly, Joe	Colliers International
2006	DeCoite, Jon	CPS CORFAC International
2007	Henderson, Jeffrey	CB Richard Ellis
2008	Smith, Boyd	NAI BT Commercial
2009	Scott, Vincent	CB Richard Ellis
2010	Moul, Kevin	Colliers International
2011	Forcier, Jason	Cornish & Carey NKF
2012	Taylor, Brett	Colliers International
2013	Taylor, Matt	CBRE
2014	Suddjian, Michelle	Newmark Cornish & Carey
2015	Portal, Kyle	Colliers International
2016	Bennette, Greg	Cushman & Wakefield
2017	Taylor, Robbie	CBRE

Special Mention Industrial R&D

1987	Dwyer, Bob	Grubb & Ellis Company
1987	Engles, Bob	Grubb & Ellis Company

Special Recognition

1981	Puterbaugh, Bill	Grubb & Ellis Company
1983	Murphy, Mike	MacMillan, Moore & Buchanan

1984	Strauss, George	Coldwell Banker Commercial
1985	Beatty, Bob	Cornish & Carey Commercial
1986	Stanek, Dwayne	Ticor Title Insurance Company
1996	Seufferlein, Chuck	Cornish & Carey Commercial

Special Recognition/Associate

1987	Spear, Cheryl	Ticor Title Insurance Company
1988	Waxman, Mark	Waxmon Wool Advertising

Special Recognition/Broker

1987	Biagini, Emo	Biagini Properties
1987	Murphy, Tim	Norris Beggs & Simpson
1988	Davies, S. Gregory	CPS